

Curriculum Vitae

William P. Johnson
Dean and Professor of Law
Saint Louis University

Office: (314) 977-8172

Saint Louis University School of Law
100 N Tucker Blvd
St. Louis, MO 63101-1930

ADMINISTRATIVE APPOINTMENTS

Saint Louis University, St. Louis, MO

Dean, School of Law	Jan 2017 - present
Program Director, Summer Law Program in Madrid	July 2013 - Dec 2016
Director, Center for International and Comparative Law (Co-Director in 2012-2013)	July 2012 - Dec 2016

ACADEMIC APPOINTMENTS

Saint Louis University School of Law, St. Louis, MO

Professor of Law	July 2016 - present
Associate Professor of Law	July 2012 - June 2016

Courses: Commercial Transactions, Doing Business in Emerging Markets,
International Business Transactions, International Law,
International Sale of Goods, Sales, Secured Transactions

Seminars: Advanced International Business Transactions, International
Business Law & Practice

University of North Dakota, Grand Forks, ND

Assistant Professor of Law	Aug 2008 - June 2012
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Courses: Contracts I, Contracts II, International Business Transactions, Sales

VISITING APPOINTMENTS OUTSIDE THE UNITED STATES

Université Paris-Dauphine, Paris, France

Visiting Professor	Jan 2017 - present
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Bucerius Law School, Hamburg, Germany

Visiting Professor	Aug 2013 - Dec 2019
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Vytauto Didžiojo Universitetas, Kaunas, Lithuania
Visiting Professor

Apr 2012 - Mar 2015

Pázmány Péter Katolikus Egyetem, Budapest, Hungary
Guest Lecturer

May 2014

EDUCATION

University of Michigan Law School

Juris Doctor, *cum laude*, 2001

Honors and Academic Activities

- Certificate of Merit Award (highest grade), Law as a Business Winter 2001
- Second Colloquium on Challenges in International Refugee Law March 2001
- Research Assistant, Prof. James C. Hathaway Oct 1999 - May 2000

University of Minnesota—Twin Cities

Bachelor of Arts, *cum laude*, 1995

Major: German

Minor: Russian

EDUCATION ABROAD

Leiden University Law Courses Programme, The Netherlands

Sept - Dec 2000

- Law school semester abroad program

German American Partnership Program (GAPP), West Germany

Summer 1990

- Short-term student exchange program including homestay

PUBLICATIONS

Law Review Articles

William P. Johnson, *Disclaiming Warranties That Were Never Implied: The Irrelevance of UCC Section 2-316 for Article 35 of the CISG*, 28 SOUTHWESTERN JOURNAL OF INTERNATIONAL LAW 685 (2022) (invited article)

William P. Johnson, *The Ubiquity of Transnational Practice and the Corresponding Critical Importance of International Education for U.S. Law Students*, 46 SOUTHERN ILLINOIS UNIVERSITY LAW JOURNAL 73 (2021) (invited symposium essay)

William P. Johnson, *Analysis of Incoterms as Usage Under Article 9 of the CISG*, 35 UNIVERSITY OF PENNSYLVANIA JOURNAL OF INTERNATIONAL LAW 379 (2014)

William P. Johnson, *The Hierarchy That Wasn't There: Elevating 'Usage' to its Rightful Position For Contracts Governed by the CISG*, 32 NORTHWESTERN JOURNAL OF INTERNATIONAL LAW & BUSINESS 263 (2012)

William P. Johnson, *Understanding Exclusion of the CISG: A New Paradigm of Determining Party Intent*, 59 BUFFALO LAW REVIEW 213 (2011)

Michael Kagan & William P. Johnson, *Persecution in the Fog of War: The House of Lords' Decision in Adan*, 23 MICHIGAN JOURNAL OF INTERNATIONAL LAW 247 (2002)

Research Articles in Non-U.S. Journals

William P. Johnson, *Controvérsia no Horizonte: Contratação para Resolução Eficaz de Disputas em Transações Comerciais Internacionais. Uma Perspectiva Norte-Americana [The Dispute on the Horizon: Contracting for Effective Dispute Resolution in International Business Transactions. A U.S. Perspective]*, 86 REVISTA DE DIREITO DO TRIBUNAL DE JUSTIÇA DO ESTADO DO RIO DE JANEIRO 40 (Alexandre Freitas Câmara & Antonio Carlos Esteves Torres trans., 2011) (Brazil)

William P. Johnson, *Turkey's Accession to the CISG: The Significance for Turkey and for Sales Transactions with U.S. Contracting Parties*, 8 ANKARA LAW REVIEW 1 (2011) (Turkey)

Shorter Academic Works

William P. Johnson, *Incoterms® Rules Updated by International Chamber of Commerce, in International Contracts*, 55 ABA/ILS YEAR IN REVIEW 87, 105-107 (2021)

William P. Johnson, *Continuing Relevance in the United States of the UN Convention on Contracts for the International Sale of Goods, in International Contracts*, 53 ABA/ILS YEAR IN REVIEW 61, 61-66 (2019)

International Contracts, 53 ABA/ILS YEAR IN REVIEW 61 (2019) (editor)

William P. Johnson, *Status of the UN Convention on Contracts for the International Sale of Goods, in International Contracts*, 52 ABA/ILS YEAR IN REVIEW 69, 69-71 (2018)

International Contracts, 52 ABA/ILS YEAR IN REVIEW 69 (2018) (editor)

William P. Johnson, *U.N. Convention on Contracts for the International Sale of Goods, in International Commercial Transactions, Franchising, and Distribution*, 44 THE INTERNATIONAL LAWYER 229, 238-41 (2010)

William P. Johnson, *Competition Law and Distribution in East Asia*, FRANCHISING BUSINESS & LAW ALERT, May 2007, at 1

Timothy J. Sheehan & William P. Johnson, *Selecting Foreign Sales Intermediaries*, CORPORATE COUNSEL, Oct. 2003, at A4

Editorials

Claims of election fraud undermine American democracy, STAPLES WORLD, Nov. 25, 2020, at 4a

Talk of election fraud empowers U.S. enemies, damages democracy, ST. LOUIS POST-DISPATCH, Nov. 24, 2020, at A11, available at https://www.stltoday.com/opinion/columnists/william-p-johnson-talk-of-election-fraud-empowers-u-s-enemies-damages-democracy/article_911431f8-17b0-5889-bdfd-229d2826c617.html

Playing a role in addressing inequities and injustice in society, ST. LOUIS POST-DISPATCH, Sept. 18, 2017, at A11, available at http://www.stltoday.com/opinion/columnists/playing-a-role-in-addressing-inequities-and-injustice-in-society/article_79abaf1c-e8c7-5c04-95de-736c0b900c74.html

Works in Progress

Evolving Ethical Rules for Transnational Practice: UPL and Bar Qualification in U.S. Jurisdictions for Non-U.S. Lawyers (draft in progress)

No Nexus Required: Respecting Choice of New York Law in International Business Contracts (draft in progress)

SELECTED PRESENTATIONS AND ACTIVITIES ON DIVERSITY, EQUITY, JUSTICE, & BELONGING; HIGHER EDUCATION; AND THE LEGAL PROFESSION

Let's Talk About the Survey Report

Panelist, *Fly Further, Fly Together: Advancing Equity by Positioning DEI Professionals for Success*

Online, Mar 4, 2022

When International Travel Disappears: Recognizing the Critical Importance of – and Making a Meaningful Commitment to – International Education for Law Students Even When It's Hard
Speaker, Southern Illinois University School of Law 2021 Symposium, *Innovations in International Legal Education During the Pandemic: Breaking Down Physical Barriers and Borders with Technology and Cutting-Edge Teaching Pedagogies*

Online, Apr 9, 2021

Diversity, Equity, Justice: Concrete Actions for Righting the Wrongs of Racial Injustice in the Legal Profession

Speaker, BAMSL 2020 Bench & Bar Virtual Conference

Online, Aug 31, 2020

Law School, Diversity & the Changing World

Panelist, preLaw Magazine Virtual Summit: *Law School Admissions in a Time of Challenge & Change*

Online, July 28, 2020

Moving Beyond Crisis: The Value of Listening and Mission-driven, Community-led Change

Speaker, 2020 Heartland Delta Faculty Conversations Conference, *Under Pressure: Cura Personalis and Apostolica*

St. Louis, MO, Feb 22, 2020

From Disruption Comes Opportunity: A Critical Conversation between Deans of U.S. Law Schools and Leaders of the Bar Regarding the Future of Legal Education and Law Practice

Speaker and Panel Chair, ABA Section of International Law 2019 Annual Conference

Washington, DC, Apr 10, 2019

Evolving Ethical Rules for Transnational Practice: UPL and Bar Qualification in U.S. Jurisdictions for Non-U.S. Lawyers

Speaker, Opening Plenary Session: *So, You Got Off the Plane and You Think You're Ethical*, ABA Section of International Law 2018 Conference on Trade and Investment
Mexico City, Mexico – November 7, 2018

Judges and Lawyers as Protectors of the Rule of Law – Insights from Around the World

Guest Speaker, Fourth Annual Third Circuit Red Mass Convocation, St. Boniface Church
Edwardsville, IL, Oct 28, 2018

America is Great Because of The Immigrant Story

Keynote Speaker, U.S. Naturalization Ceremony
St. Louis, MO – September 8, 2017

Educating the Future Transnational Lawyer: Models of Legal Education and Legal Scholarship in Latin America

Program Co-Chair, ABA Section of International Law 2014 Fall Meeting
Buenos Aires, Argentina, Oct 23, 2014

The Future of International Legal Education: Responding to Changes and Challenges in the Legal Profession

Program Co-Chair, ABA Section of International Law International Legal Education Summit
London, England, Oct 19, 2013 (plenary program)

Pathways to the International Legal Academy and What You Find There: The Various Roles of Law Professors and Legal Academics

Program Co-Chair & Moderator, ABA Section of International Law 2011 Fall Meeting
Dublin, Ireland, Oct 11, 2011

ABA Section of International Law ILEX Briefing Trip to Northern Ireland

Delegate
Belfast, Northern Ireland, Oct 9-11, 2011

Educating the Future Transnational Lawyer: European Approaches and Innovations

Program Co-Chair & Commentator, ABA Section of International Law 2010 Fall Meeting
Paris, France, Nov 2, 2010

ABA Section of International Law ILEX Briefing Trip to Brazil and Peru

Delegate
São Paulo, Brazil / Lima, Peru, Apr 26 - May 1, 2009

SELECTED SCHOLARLY PRESENTATIONS AND ACTIVITIES

Fear of Determining Actual Intent: U.S. Reluctance to Recognize the Normative Value of Article 8 of the CISG

Speaker, International Business Law Conference, Université Paris-Dauphine
Paris, France, Mar 13, 2023

International Contracts in Times of Crisis – Helping your Clients to Foresee the “Unforeseeable” in Cross-Border Contracts

Panel Speaker, Contracts Law Commission/International Sale of Goods Commission Joint Program, Union Internationale des Avocats (UIA) 2021 Congress
Madrid, Spain, Oct 29, 2021

Making Corporate Social Responsibility Meaningful for Cross-Border Commercial Contracts

Program Co-Chair, ABA Section of International Law 2018 Conference on Trade and Investment
Mexico City, Mexico – November 7, 2018

Opening Remarks and Introduction to Executive Orders

Speaker, Saint Louis University School of Law, Understanding How the Executive Orders Have Impacted our Immigrant Neighbors - Part I
St. Louis, MO – February 27, 2017

Hidden Pitfalls for U.S. Producers Using Foreign Sales Intermediaries

Speaker, New England Law | Boston, Center for Business Law Fall 2016 Conference, Selling Goods into Foreign Markets
Boston, MA – October 6, 2016

The Hidden Traps of Foreign Sales Intermediaries

Program Co-Chair & Moderator, ABA Section of International Law 2014 Fall Meeting
Buenos Aires, Argentina - October 24, 2014

The Importance of the CISG for Sales Transactions between Hungary and the United States

Speaker, International Speaker Series, Pázmány Péter Catholic University
Budapest, Hungary - May 6, 2014

Opting Into the UN Convention on Contracts for the International Sale of Goods: Choice of Law in Non-Convention States

Program Co-Chair & Co-Moderator, ABA Section of International Law 2013 Fall Meeting
London, England, United Kingdom - October 16, 2013

Transnational Sales of Goods: Contrasting the CISG and Article 2 of the UCC

Speaker, New England Law | Boston, Center for Business Law Spring 2013 Conference
Boston, MA - February 21, 2013

Choice of Law That Matters: Making a Smart Choice Regarding Application or Exclusion of the CISG for International Sale of Goods Transactions

Program Co-Chair & Co-Moderator, ABA Section of International Law 2012 Spring Meeting
New York, NY - April 20, 2012

When North Dakota Goods Cross International Borders: Significant Commercial Aspects of the International Purchase or Sale of Goods

Speaker, Cass County Bar Association
Fargo, ND - January 26, 2012

Understanding Exclusion of the CISG: A New Paradigm of Determining Party Intent
Speaker, Central States Law Schools Association 2010 Annual Conference
Grand Forks, ND - September 25, 2010

Planning for Effective Dispute Resolution in International Business Transactions – A U.S. Perspective
Speaker, Inter-American Bar Association XLVIth Conference
Rio de Janeiro, Brazil - June 17, 2010

Business and Finance in Today's Economy and the Effects on and Reactions of Law Firms
Panelist, Centro de Estudos das Sociedades de Advogados (CESA)
São Paulo, Brazil - April 27, 2009

Selling Goods in the European Union: Managing Distribution Networks
Speaker, State Bar Association of North Dakota / UND School of Law Homecoming CLE Program
Grand Forks, ND - October 17, 2008

PROFESSIONAL HONORS & AWARDS

Mound City Bar Foundation Certificate of Appreciation, June 2022

Max Kade Visiting Professor, Bucerius Law School, Hamburg, Germany, Fall 2014

Alphson Research Fellow Award, University of North Dakota School of Law, 2011-2012

Faculty Advisor of Excellence Award, University of North Dakota Black Law Students Association (BLSA), March 2011

Nominee, *Award for Graduate or Professional Excellence in Teaching*, University of North Dakota, 2009

Lead U.S. counsel to hydroelectric turbine supplier for *Project Xacbal*, a hydroelectric power project in Guatemala, recognized by LatinFinance Magazine as “Best Power/Energy Deal 2007” and by Project Finance Magazine as “Latin American Renewables Deal of the Year 2007”

Advisor of the Year Award, St. Norbert College, 1997

Cultural Diversity Office Certificate of Award, St. Norbert College, 1996

SELECTED UNIVERSITY SERVICE

Saint Louis University:

Committee on Sense of Belonging, 2023 - present

Chair, College of Arts and Sciences Dean Search Committee, 2022-2023

Chair, School of Education Dean Reappointment Review Committee, 2022

Chair, Areas of Impact Initiative Committee, 2021-2022

Dean Representative, President's Cabinet, Fall 2021

Associate Vice President for Public Safety Search Committee, 2021

General Counsel Search Committee, 2021

University Committee on Diversity, Equity & Inclusion, 2020-2021

Chair, Madrid Campus Academic Dean & Director Reappointment Review Committee, 2020

Chair, Richard A. Chaifetz School of Business Dean Search Committee, 2019-2020
International Initiatives Committee, 2014-2016

Saint Louis University School of Law:

Faculty Appointments Committee, 2016 - present
Personnel Committee, 2016 - present
Diversity, Equity & Inclusion Committee, 2019-2020
Chair, International Student Recruitment Task Force, 2016
Dean's Budget Advisory Committee, 2015-2016
Multicultural Affairs Committee, 2015-2016
Faculty Advisor, International Law Students Association (ILSA), 2014-2016
Strategic Planning Committee, 2013-2014

University of North Dakota:

Faculty Research Seed Money Committee, 2011-2012

University of North Dakota School of Law:

Diversity Committee, 2011-2012
Faculty Advisor, Black Law Students Association (BLSA), 2010-2012
Curriculum Committee, 2009-2012; Vice-Chair, 2010-2012
Academic Affairs Committee, 2009-2012
Student Governance Support Working Group, 2009-2011
Student Affairs Committee, 2008-2009

PROFESSIONAL LEGAL EXPERIENCE

Foley & Lardner LLP, Milwaukee, WI
Associate, Business Law Department
Summer Associate

Sept 2002 - July 2008
May 2000 - Aug 2000

Minnesota Supreme Court, St. Paul, MN
Judicial Law Clerk, Hon. Russell A. Anderson

Aug 2001 - July 2002

Faegre & Benson LLP, Minneapolis, MN
Summer Associate

May 2001 - July 2001

Oppenheimer Wolff & Donnelly LLP, Minneapolis, MN
Summer Associate

Aug 2000
May 1999 - Aug 1999

OTHER PROFESSIONAL EXPERIENCE

St. Norbert College, De Pere, WI
Residence Hall Director
Upward Bound Residential Life Coordinator

Sept 1995 - Aug 1998
Summer 1997

LICENSES, BAR ADMISSIONS & PROFESSIONAL ASSOCIATIONS

Law Licenses and Bar Admissions

Licensed: State of Wisconsin (Inactive)

Admitted: U.S. District Court for the Eastern District of Wisconsin

Professional Affiliations

American Bar Association (ABA)

- ABA International Law Section
 - ABA Section of Legal Education and Admissions to the Bar
- Bar Association of Metropolitan St. Louis (BAMSL)

Hispanic Bar Association of St. Louis

Mound City Bar Association of St. Louis

State Bar of Wisconsin

Leadership Positions in ABA International Law Section

International Law Section

At-Large Member, Section Council, Aug 2020 - present

Division Chair, Africa/Eurasia Division, Aug 2014 - Aug 2016

Liaison to the ABA Section of Legal Education and Admissions to the Bar, Aug 2013 - Aug 2014

Steering Committee, 2011 Fall Meeting in Dublin, Ireland, Dec 2010 - Oct 2011

Liaison to the Organization of American States (OAS), Aug 2009 - Aug 2010

International Commercial Transactions, Franchising and Distribution Committee

Vice Chair, Aug 2015 - Aug 2017

Senior Advisor, Aug 2014 - Aug 2015

Immediate Past Chair, Aug 2013 - Aug 2014

Co-Chair, Aug 2010 - Aug 2013

Vice Chair, Aug 2009 - Aug 2010

International Contracts Committee

Senior Advisor, Aug 2021 - Aug 2023

Immediate Past Chair, Aug 2020 - Aug 2021

Co-Chair, Aug 2017 - Aug 2020

International Legal Education and Specialist Certification Committee

Senior Advisor, Aug 2017 - Aug 2018

Co-Chair, Aug 2016 - Aug 2017

Immediate Past Chair, Aug 2015 - Aug 2016

Co-Chair, Aug 2013 - Aug 2015

Vice Chair, Aug 2009 - Aug 2013

Europe Committee

Steering Group, Aug 2013 - Aug 2014

Latin America and Caribbean Committee

Senior Advisor, Aug 2014 - Aug 2015

Steering Group, Oct 2009 - Aug 2012; Aug 2013 - Aug 2014

BOARD MEMBERSHIPS

American Bar Association International Law Section , Chicago, IL	
Section Council Member (At-Large Member)	Aug 2020 - present
Section Council Member (Division Chair, Africa/Eurasia Division)	Aug 2014 - Aug 2016
Migrant and Immigrant Community Action Project , St. Louis, MO	
Board Member	Aug 2017 - Aug 2019
Greater Grand Forks Soccer Club , Grand Forks, ND	
Board Member and Vice-President	Nov 2011 - Aug 2012

VOLUNTEER ACTIVITIES & COMMUNITY SERVICE

American Bar Association International Law Section

Planning Committee, 2022 Fall Conference in Madrid, Spain, 2021-2022
Planning Committee, 2020 Annual Meeting in New York, NY, 2019 - 2020
Planning Committee, 2013 International Legal Education Summit in London, England, 2013
Program Review Group, 2013 Fall Meeting in London, England, 2013
Track Coordinator, Latin America / Caribbean track, 2012 Fall Meeting in Miami, FL, 2012
Program Review Group, 2012 Fall Meeting in Miami, FL, 2012
Track Coordinator, Legal Education track, 2011 Fall Meeting in Dublin, Ireland, 2010 - 2011
Program Review Group, 2011 Fall Meeting in Dublin, Ireland, 2011
Track Coordinator, Spotlight on Europe track, 2010 Fall Meeting in Paris, France, 2010
Program Review Group, 2010 Fall Meeting in Paris, France, 2010
Program Review Group, 2010 Spring Meeting in New York, NY, 2009
Program Review Group, 2009 Fall Meeting in Miami, FL, 2009

St. Louis Catholic Youth Council (CYC) Youth Soccer Program, St. Louis, MO

Volunteer Head Coach, Holy Redeemer girls' soccer team Aug 2013 - Nov 2017

Sunflake Soccer Club, Grand Forks, ND

Volunteer Coach, recreational girls' youth soccer team Sept 2009 - May 2012

Junior Achievement of the Upper Midwest, Inc., Grand Forks, ND

Classroom Volunteer, J. Nelson Kelly Elementary School 2011

Junior Achievement of Wisconsin, Inc., Milwaukee, WI

Foley & Lardner Company Coordinator for Classroom Volunteers 2006 - 2008
Foley & Lardner Company Coordinator for Annual Fundraising Event 2002 - 2008
Classroom Volunteer, Atwater Elementary School 2007
Classroom Volunteer, Burbank Elementary School 2003 - 2006

LANGUAGES

English (native speaker)
German (fluent)
Italian (conversational)
Spanish (intermediate)
Russian (elementary)